



Current MPN Employment Opportunities (last updated 9/23/2011)

We are seeking to hire new “FT” or “PT” Contract-to-Perm team members in the following roles:

- [Advertising Sales Executive](#)
- [Advertising Sales Manager](#)
- [Business Development Manager](#)
- [Proposal Development Specialist](#)

Click on above links or visit www.MPNsite.com/careers.htm for specific details about each position.

Who Should Apply for Employment vs. Our Affiliate Program

Persons with any relevant skills, education or experiences below will likely be a good **employment** fit based on our core offerings and services, and should send a **resume** to Support@MPNmail.com.

- Sales or Customer Service
- Marketing
- Business Development
- Diversity
- Supplier Diversity
- Client Relations Mgmt.
- HR / Staffing / Recruiting
- Event Planning
- Advertising / PR
- Entrepreneurship
- Training / Speaking
- Internet / e-Commerce

Other individuals / entities should join our **affiliate program** – www.MPNsite.com/affiliate-partner.pdf.

Type of Persons We Are Seeking

- Are you a highly motivated individual with solid written and oral communication skills?
- Are you seeking flexible work hours with earnings based on results, not hours worked?
- Are you seeking a self-managed, virtual office and entrepreneurial culture?
- Are you capable of effectively working autonomously while driving steadily increasing revenue results?
- Are you highly professional with good business acumen and solid integrity?
- Are you seeking interesting, exciting and evolving business challenges and opportunities?

Initial Starting Compensation Plan (for New Hires)

Total annual compensation will be based on results produced. Most individuals typically require an adjustment and ramp-up period before they're able to consistently produce desired results. While monthly earnings are not capped from the outset, our escalating attainment goals and performance-based compensation plan for new hires will usually evolve as follows:

- **1st Month** = Full Commissions (*e.g.*, 50% of “solo” direct net sales or revenue impact; 25% of “supported” sales)
- **2nd Month** = **Smaller** Base Pay (44% of total min. attainment pay) + Commissions (56% of total min. attainment pay)
- **3rd Month** = **Increased** Base Pay (41% of total min. attainment pay) + Commissions (59% of total min. attainment pay)
- **4th Month** = **Larger** Base Pay (38% of total min. attainment pay) + Commissions (62% of total min. attainment pay)
- **After 4th Month** = **Standard Base** Pay (34% of attainment pay) + **Commissions** (66% of attainment pay) + **Bonuses**

Since annual earnings are not capped until one reaches 200% of target revenue attainment, earnings potential is significant for highly motivated, committed, focused and effective sales professionals.

Facts About Minority Professional Network (MPN)

Since 1998, **MPN** has been a leading globally focused diversity recruiting, multicultural advertising, e-Marketing, training, consulting, and event planning and promotions firm.

Our web sites, e-publications and events have attracted **millions** of progressive multicultural candidates, users and subscribers from across the U.S. and 50 other countries.

Our global web portal – www.MPNsite.com and job board site – www.mpnDiversityJobs.com and e-Marketing services have promoted **hundreds of thousands** of text listings, displays ads, jobs, events, articles, announcements, and related career, economic, lifestyle and networking resources.

Our **general** online and e-marketing services have generated exposure for **tens of thousands** of speakers, authors and organizations, including: American Cancer Society, Black Enterprise, Essence, Hispanic Business Magazine, National Sales Network (NSN), National Society of Hispanic MBAs, South Asian Journalist Association, United Way, etc. - www.mpnDiversityJobs.com/organizations.pdf.

Our **employer** solutions have added value in support of the diversity initiatives of numerous clients or advertisers, including: AARP, Alachua County (FL), BASF, Bridgespan, CIA, City of Portland (OR), FBI, GE, Georgia Pacific, Harvard University, Johnson Controls, JWT, Kaplan, Kellogg, Merck, Microsoft, Novartis, PNC Bank, Pratt & Whitney, PwC, Raytheon, TJX Companies, TMP, United Way, U.S. Department of State, Verizon, Volkswagen, Xerox, and many others - www.mpnDiversityJobs.com/clients.pdf.

Please visit www.mpnDiversityJobs.com/overview and www.MPNsite.com/overview.pdf for more information.

Minority Professional Network (MPN)

Direct: +1 (770) 322-9323 | Toll Free: 888-676-6389

Email: Support@mpnDiversityJobs.com | Support@MPNmail.com

Global Portal: www.MPNsite.com | Job Board: www.mpnDiversityJobs.com

